



Activities For All!

P

ine Lakes' multi-million dollar clubhouse and recreation complex is the heartbeat of the community. It's home for special events and dances and the meeting place for a wide selection of activities. Billiards, ceramics, a fully-equipped fitness center, card room, or the library await your pleasures. Outside, a large pool and jacuzzi overlook a wide expanse of lakes. Eight shuffleboard courts were built with a special tournament surface and redwood benches installed for relaxing between sets. Golf and tennis are big favorites of Pine Lakes residents with two 18-hole Ron Garl courses and tennis courts at your doorstep. If you prefer something a little out of the ordinary, experience a game of Bocce, a form of lawn bowling which originated in northeastern Italy. •

Early Birds Earn \$1,000!!!

Pine Lakes is already in its third phase of sales for the 365-acre community. In each of the five planned phases there are sections of leased lots and sections of purchased lots. If you are seriously considering an investment at Pine Lakes, "the early bird" syndrome truly applies.

For example, lots in our estate (purchase) section originally started at \$21,900. Now they average \$37,000!

If the demand for estate property continues as is expected, the prices will increase accordingly. Presently, very desirable properties are still available.

If you plan to make Pine Lakes your home in 1989 or 1990... purchase and close by December 31, 1988, and you will receive a \$1,000 **Cash Bonus** from Pine Lakes at the time of closing plus **No Lot Rent or Maintenance Fee** until April 1, 1989. •

Created In Harmony With Nature.



The developers of Pine Lakes and her sister community, Lake Fairways, have always prided themselves on their deep concern with preserving the natural environment of their communities.

Careful site planning and stringent water management practices have provided for the preservation of existing trees and vegetation, adding significant property value to the 365-acre community. Says Bob Brown, General Manager, "Since we plan each homesite with the owners, and build in phases, we've been able to maintain a consistent level of preservation throughout the community."

Added Les Hixon, Director of Grounds and Maintenance, "During construction, we moved 80 trees and replanted them in a nursery holding area. Now, two years later, we're replanting them on the golf course and throughout the community. We even planned one house around a 200-year old oak tree and shifted many other home sites to preserve trees, maximize views and provide additional privacy."

Another project in the planning stages is the landscaping of a 600-foot strip of the US Highway 41 median facing the Pine Lakes entry. The \$20,000 project, which required strin-

gent state approval, is slated for completion this fall.

For golfers who truly enjoy playing against a natural backdrop of trees and vegetation, the back nine is expected to be ready for play by the end of October. Holes #13 and #14 play around three acres of preserved wetlands and the green on #16 has a full bulkhead to accentuate its natural wetland surroundings. The back nine includes the first par-5 at either Lake Fairways or the Pine Lakes courses to give golfers (who have reciprocal playing privileges) another challenge.

This commitment to preserving the environment may not be as noticeable as a building or amenity, but its impact is felt continuously by the residents who live at Pine Lakes... **created in harmony with nature.** •

Watch Us On Your Very Own Television!

In today's electronically sophisticated society, more than half of all U.S. homes with televisions are equipped with a video cassette recorder.

We are becoming dependent on VCR's for much more than movie entertainment with a natural evolution into travel films, exercise programs and the sale of real estate properties.

To help spread the good word about Pine Lakes Country Club, an excellent 14-minute video has been developed for those who'd like to preview our award-winning community at home.

Enjoy a video visit to Southwest Florida and the Gulf coast beaches, then join us Up Close and Personal for an inside visit to Pine Lakes.

Our video tapes are available free of charge by calling 1-800-237-8909 from out-of-state or 0-813-731-5555 from within Florida (call collect). We ask only that you return our tape after you've shared it with friends. (We'll provide a special return envelope for this purpose.) •

Travel Club Formed



G

race Cashen loves people. More importantly, in her role as Concierge at Pine Lakes Country Club, she enjoys keeping them happy.

With her bubbly personality and boundless energy, Grace is ideally suited for the many "care-giving" roles she performs. One is the coordination for Pine Lakes' newest benefit, the Travel Club, originally formed by the community's first 100 residents.

"Since we've learned that our residents have unique travel needs," says Grace, "we've organized this club to help provide for them. Through an association and a special agent at Geraci Travel, our residents can make travel arrangements on a round-the-clock basis with delivery of tickets to Pine Lakes and access to group rate fares. We're very pleased to be able to help our owners who are really very *Big Travellers*."

Grace also oversees many clubhouse activities, the host program, sales promotions and helps new residents get settled in. She is a liaison between management and owners and is a welcoming greeter for Pine Lakes visitors, being certain that there is cold juice and freshly baked chocolate chip cookies ready for each visitor, sometimes as many as 110 a day!

"This is truly a **hospitality** function and one I thoroughly enjoy. Lifestyle here is our main feature and it's easy for me to help promote since my husband George and I have lived at Lake Fairways for three years!"

Originally from New Hampshire, Grace says she "just wasn't ready to retire!" We're glad she didn't! •



New Residents at Pine La

ALABAMA

Mr. & Mrs. Jerry Duke Montgomery
Joseph Lepecheur Birmingham

CALIFORNIA

Al Smith Thousand Oaks
Mr. & Mrs. George W. Streby Victorville
Mr. & Mrs. Clarence Westney San Diego

CANADA

Mr. & Mrs. Stanley Clegg ... Ancaster, Ontario
Mr. & Mrs. Philip Drury Prescott, Ontario
Mr. & Mrs. Joe Gaudet Summerside, P.E.I.
Mr. & Mrs. Lloyd G. Johns ... Sudbury, Ontario
Mr. & Mrs. G.M. McCaig . New Dundee, Ontario

CONNECTICUT

Mr. & Mrs. James R. Collins Meriden
Charles Davis Simsbury
Mr. & Mrs. Charles Francisco Madison
Mr. & Mrs. Raymond Gourd Portland
Charles Kinsman Bridgeport
Mr. & Mrs. Bill Meikle Torrington
Mr. & Mrs. David Riege Waterford

DELAWARE

Mr. & Mrs. Jack Rockwell Wilmington

FLORIDA

Mr. & Mrs. Thomas Harvey Port Charlotte
Lois Perry S. Miami
Frederick Toothill Homestead

Mr. & Mrs. Albert Weber St. Petersburg
Mr. & Mrs. Milton R. Walters Plant City
Mr. & Mrs. Frank W. Schaffter Fort Myers
Mr. & Mrs. John A. Parker Coral Springs

ILLINOIS

Mr. & Mrs. Donald Esterdahl Moline
Robert Himes Berkeley
Mr. & Mrs. Donald Rehor Crete
Mr. & Mrs. Harold Wagner Calumet City

INDIANA

Mr. & Mrs. Orville Kelley Huntington
Mr. & Mrs. Arthur Spoerner Merrillville
Mr. & Mrs. William E. Zahn Huntington

KENTUCKY

Mr. & Mrs. Raymond Breunig Louisville

MASSACHUSETTS

Mr. & Mrs. Everett Burgess Whitinsville
Mr. & Mrs. Paul Dwyer Dennis Port
Mr. & Mrs. Gerald Healy Springfield
Mr. & Mrs. George Hersey Bellingham
Mr. & Mrs. Lawrence Hurley South Easton
Edward Johnson S. Yarmouth
Mr. & Mrs. Samuel Jones Harwich
Mr. & Mrs. Earl Larose Springfield
Mr. & Mrs. Joseph Mahoney Somerville
Mr. & Mrs. Theodore McCarthy ... Wilmington
Grace Roll S. Yarmouth
Mr. & Mrs. Raymond Shewchuck ... Chicopee

Country Club Site Plan



Site Plan Legend

- Model Village
- Phase One Lease Section
- Phase One Estate Section
- Phase Two Lease Section
- Phase Two Estate Section
- Future Phases
- Natural Conservation Area
- Wetland Conservation Area
- Sold

*From the
upper forties!*



Pine Lakes Country Club...

MARYLAND

James D. Burt Capitol Heights
Mr. & Mrs. William Harvey Baltimore
Mr. & Mrs. Richard Krug Laurel
Mr. & Mrs. George LeGrand Glen Burnie
Mr. & Mrs. Phil Perron Severna Park
Therese Savoy Odenton

MICHIGAN

Mr. & Mrs. Raymond Conway Livonia
James Murray Center Line
Mr. & Mrs. Louis Parmentier New Haven
Mr. & Mrs. Donald Vander Veen Mason

MINNESOTA

Mr. & Mrs. Ralph Giesie Chicago City

MISSOURI

Mr. & Mrs. Al Breisch Clarkson Valley
Mr. & Mrs. Clifford Sheppard Florissant

NORTH CAROLINA

Mr. & Mrs. Angelo Catalano Raleigh
Mr. & Mrs. William Koch Whispering Pines
Mr. & Mrs. Donald Leech Reidsville

NEBRASKA

Mr. & Mrs. Ken Rohrs Fremont

NEW HAMPSHIRE

Hayden W. Wright Hampton

NEW JERSEY

Mr. & Mrs. John A. Derose Bricktown
Mr. & Mrs. Hugh Dinsmore Randolph
George Estes Cranbury
Mr. & Mrs. Lawrence Keen Woodbury
Mr. & Mrs. Donald Knott Wayne
Stan Lentowicz Linden
Mr. & Mrs. Harry Marcon Elizabeth
Mr. & Mrs. William Miller Belle Meade
Mr. & Mrs. Don Mitchell Somerdale
Mr. & Mrs. Thomas Murphy Flanders
Mr. & Mrs. Robert Ohlhorst Ridgefield
John E. Senchak Westfield
Bernadine Silver Sussex

NEW YORK

William Butka Newburgh
Mr. & Mrs. William Cumming Williston Park
Mr. & Mrs. Howard Donner Massapequa Park
Mr. & Mrs. William Dow Mechanicsville
Mr. & Mrs. Warren Evans Schenectady
Mr. & Mrs. John Felber Rochester
Mr. & Mrs. William D. Furlong Salamanca
Mr. & Mrs. John Keller Wading River
Helen Kelly & Claire Peacock Rochester
Mr. & Mrs. Jay Malsky Medford
Mr. & Mrs. Fred Robinson Huntington Station
Bernard Shocknesse Tonawanda
Mr. & Mrs. Kempton Stone Griffin
Mr. & Mrs. Charles Wise Rochester

OHIO

Mr. & Mrs. Theodore Fritz Defiance
Mr. & Mrs. John Pogany Willoughby Hills
Mr. & Mrs. Richard Woodfall Huron

PENNSYLVANIA

Mr. & Mrs. Antonio Antonelli King Of Prussia
Mr. & Mrs. Richard Flynn Erie
Mr. & Mrs. Ray Harrington Ivoryton
Dorothy Mullen Philadelphia
Mr. & Mrs. Albert J. Romanosky Thorndale
Mr. & Mrs. Louis Schantz Orefield
Mr. & Mrs. John L. Schulz Elizabethtown
Mr. & Mrs. Donald Sheffer Dover
Mr. & Mrs. Don Smoker Leola
Mr. & Mrs. Regis Strahler Verona
Mr. & Mrs. Jess Wright Kennett Square

TENNESSEE

Mr. & Mrs. Robert Staid Jackson

WASHINGTON

Mr. & Mrs. John Hagen Bellingham
Mr. & Mrs. Robert Spain Seattle

WISCONSIN

Mr. & Mrs. Donald Kohlhagen New Berlin
Mr. & Mrs. Arnold Willis Evansville

Still Plenty Of Room For Lifetime Hobbies



During 1943-44 Albert Weber was stationed at Buckingham Army Airfield in Fort Myers. His young bride, Helen, also worked on the small base. When Al's tour of duty was complete, they returned to Pennsylvania where he worked as an engineer and structural steel draftsman for 12 years.

But the memory of sunny Florida lingered. "We wanted to move to Fort Myers then," he says, "but there really was nothing in my line of work in the area."

In 1956 the couple moved to St. Petersburg, Florida where they lived for 32 years as Al continued his career.

With nearly 40 years of engineering experience under his belt, Al Weber retired in 1979. "The lure of Fort Myers was getting stronger, but family obligations did not allow us to move just yet," explained Helen. Finally, in late May of this year, Al and Helen's long-awaited dream became reality as

the couple moved into their new home in Pine Lakes.

"We looked at all types of properties," said Helen, "but felt at home here. The house is almost effortless to keep clean, the standard of living is excellent, and it's really nice to be with people our own age. Plus, there's room for our hobbies."

Helen is an accomplished organist. She also spends a great deal of time with needlepoint, embroidery and crafts. For 35 years Al has "been a nut" on the history of steam engine trains made in North America and has amassed a collection of 93 sets of N-gauge model trains.

"Since we're not really TV people," he continues, "we have the nights to work on our hobbies...and a great home in which to relax. We've adjusted quickly to living here and are looking forward to meeting some of the other friendly faces we've seen." •

The selection of a new home is a major decision. At Pine Lakes Country Club, prospective buyers who are considering a purchase in the near future can enjoy a 3-day/2-night visit to our community and experience in person the lifestyle for which our community is so popular. What a great way to see for yourself!

Here's how it works: select the dates you plan to fly into Fort Myers. Call our toll-free numbers and chat with one of our sales associates, explain your interest in our program and your expected arrival dates.

Upon your arrival at the Southwest Florida Regional Airport, you'll be met by a host couple who will give you a tour of the area. You'll stay in a fully-furnished manufactured home

where our on-site home counselor will assist you with any questions.

All meals will be provided without charge. The cost of the program is \$199 per person, which is fully refundable at closing. Checks made payable to Pine Lakes Country Club must be received prior to your inspection visit. Cost of flights from some Western states will be slightly higher.

Should you want to drive to Pine Lakes, a similar program is available. We require a check of \$99 per couple. Upon your purchase at Pine Lakes, it will be reimbursed *plus* 12¢ per mile toward your travel expenses.

Call 1-800-237-8909 from out-of-state or 0-813-731-5555 collect from within the state. •

**Fly & Buy
Now...Enjoy
Refund Later!**

For more information,
please return this card,
or call Toll Free:

1-800-237-8909
(Outside Florida)

Or Collect:

0-813-731-5555
(In Florida)

Yes! Please send more information on:

- Financing
- Floor Plans and Prices
- Visitation Program
- Fort Myers Area
- Please add my name to your mailing list.
- Please delete my name from your mailing list.

My latest plans are for
a Florida relocation in:

- 1988 1989 1990 When? _____

Name _____
Address _____
City _____
State/Zip _____
Phone () _____

MAIL TO:
PINE LAKES COUNTRY CLUB
DEPT. NL • P.O. BOX 3494 • N. FORT MYERS, FLORIDA 33918

Help us spread the word about Pine Lakes! Please send us the names of your friends who would like to receive our brochure.

Name _____	Name _____	Name _____
Address _____	Address _____	Address _____
City _____	City _____	City _____
State/Zip _____	State/Zip _____	State/Zip _____
Phone () _____	Phone () _____	Phone () _____
Referred by _____	City _____	State/Zip _____

Thank you for your assistance!

Choose Your New Home



Pine Lakes models were selected not only for their attractiveness and modern features, but also for their ease in maintenance and upkeep. At our model center, seven contemporary floor plans include fancy extras you'd expect to find in homes many times the price.

Attached garages and formal entryways, cathedral ceilings and screened patios for your own private jacuzzi, plus your choice of floor and wall coverings.

Pine Lakes' low density of 2.3 homes per acre on large heavily wooded homesites provide superb privacy for home owners. Buyers tell us their greatest attraction, however, is the placement of our homes with 12 homes clustered in a unique cul-de-sac design.

Reward yourself! Pick the model that best suits your lifestyle and personalize it to enjoy the home of your dreams! •

Lifetime Lease

About 60% of Pine Lakes homeowners choose to lease their property; the remainder purchase their lots.

One question frequently asked by our potential purchasers is: "What controls the lot lease when we purchase our home in the lease section?"

Pine Lakes' Guaranteed Lifetime Lease program assures limited lease increases in the future since base lease rates are tied to the United States Department of Labor Consumer Price Index (CPI).

Just like Social Security, if the cost of living rises, so will the CPI and our base rents at comparable levels.

Pine Lakes is pleased to be able to provide this form of lot rent protection for its home purchasers. •

Pub Opens For Dinner



When the Pine Lakes Pub opened about a year ago, it was expected to become a popular watering hole for golfers. But its steadily increasing popularity among ALL Pine Lakes residents had made it THE PLACE TO BE for not only lunches or liquid libation, but fantastic family-style dinners at affordable prices.

Says Debbie Forsythe, whose husband Tom is Head Chef at the Pub, "Dinners here have become so popular that they are now by reservation only. Our low overhead enables us to pass on considerable savings in the cost of both food and beverages. We also have Happy Hours with drink specials and complimentary munchies and fun!"

"The best part about the Pub," enthuses Debbie, "is our warm and cozy atmosphere. New residents here are new for only a few minutes after a visit to the Pub. Our guests become almost like family members. It's an ambiance we intend to continue far into the future." •

"Lifestyle" is published by Pine Lakes Country Club • P.O. Box 3494 • N. Fort Myers, Florida 33918 • Out-of-State: 1-800-237-8909 • In Florida, Call Collect: 0-813-731-5555



P.O. BOX 3494 N. FORT MYERS, FL 33918

ADDRESS CORRECTION REQUESTED

Bulk Rate
U.S. Postage
PAID
Permit No. 1010
Pine Lakes

046 566868 12/01/88
MR & MRS JOHN YODSNUKIS
4521 WILDE ST.
PHILA PA 19127